

The Knauf Group



Knauf is a family company founded in 1932 by the brothers Karl and Dr. Alfons N. Knauf. Today their sons, managing partners Baldwin and Nikolaus Knauf, steer the success of the corporation's numerous enterprises in close coordination with the other family members.

A multinational producer of building materials and construction systems, Knauf remains a typical family company despite its size. With a clear vision, direct decision-making paths, a culture of innovation and a wealth of ideas contributed by all Knauf employees, Knauf is a progressive company.

From its beginnings in gypsum processing in Germany, Knauf has expanded and diversified to become a corporation with worldwide activities, delivering products and services in the following fields:

1. Gypsum products including plasterboard, plaster, screeds, and vertically integrated businesses such as paper and gypsum quarries;
2. Insulation including glasswool, rock mineral wool, extruded polystyrene expanded polystyrene, polyurethane and wood wool cement;
3. Other building products such as ceiling tiles, rolled metal sections and specialist wall render systems.



For further information on the Knauf Group worldwide visit www.knauf.com.

Knauf Insulation

As part of the Knauf Group, Knauf Insulation represents one of the most respected and progressive names in insulation worldwide. With manufacturing operations in Europe, Russia, UK in addition to the USA, annual sales revenue is in excess of \$1.5 billion.

The company is the fastest growing insulation manufacturer in the world with a wide range of insulation products to meet the growing demand for energy efficiency and acoustic performance in new and existing homes, commercial buildings and industrial applications. Products include glasswool, rock mineral wool, expanded polystyrene and extruded polystyrene.

Knauf Insulation is committed to sustainable development and conservation of the environment manufacturing its products from recycled materials.



In North America

Knauf Insulation manufactures thermal and acoustical fiber glass insulations for residential, commercial, industrial, marine, original equipment manufacturer and metal building applications.

Management:

Mark Andrews, CEO

Robert Claxton, Senior Vice President, Finance and Administration

Jeff Brisley, Senior Vice President, Sales and Business Development

Jon Pereira, Senior Vice President, Technical Services

John Coombs, Vice President, Supply Chain Integration

Joey Viselli, Vice President, Marketing

Cindy Allen-Stuckey, Director of Human Resources and Organizational Development

Products:

- Building Insulation: Batts, rolls and blown insulation and specialty products
- Air Handling: Duct board, duct liner, duct wrap and rigid plenum liner
- Industrial/Commercial: Fiber glass pipe insulation, elevated temperature products, insulation board, duct wrap, pipe and tank insulation
- Metal Building: Blanket insulation
- OEM Products: Blanket insulation, equipment liner, insulation board, acoustical insulations and uncured blanket

Distribution:

Knauf products are sold in the U.S., Canada and Mexico and are exported to nations in

Central America, South America, Africa and the Middle East. Products are distributed in the U.S. and Canada through independent insulation distributors and retail building materials outlets.

Knauf Insulation's U.S. History:

Knauf Insulation was formed in 1978, as Knauf Fiber Glass, when the Knauf family purchased an existing fiberglass production facility in Shelbyville, Indiana. Already well-established in Europe in the areas of gypsum, lime/cement and other building products, Knauf began an ambitious renovation program to modernize the plant and increase capacity. The company had 450 employees in 1978.

Knauf opened a second plant in Lanett, Alabama, in 1988 to produce light-density insulation and a third in Shelbyville in 1990 to manufacture pipe insulation. In 1995, an additional production line was added to the Lanett plant, doubling its capacity. A new plant that produces light-density insulation began production in Shasta Lake, California, in early February 2002.

In 2003, Knauf Fiber Glass joined with newly acquired and renovated manufacturing facilities throughout Europe to become Knauf Insulation.

In 2007, Knauf Insulation demonstrates their commitment to the insulation industry by completing a \$200+ million renovation of its original manufacturing facility in Shelbyville, Indiana.

In 2008, Knauf's new 24,860 square foot Engineering and Development office building earned a LEED Gold certification from the U.S. Green Building Council and will use 30% less energy than a conventional office building.

The company currently employs 1,250 people in the United States.